# SAULT COLLEGE OF APPLIED ARTS & TECHNOLOGY SAULT STE. MARIE, ONTARIO

## COURSE OUTLINE

Course Title	BUSINESS ORGANIZATION		
Code No.:	BUS 111-3		
Program:	SECRETARIAL		
Semester:			
Date:	JUNE 1983		
Author:	M. SIMPSON		
		New:	Revision: X
APPROVED:	Chairperson	nlul	\$3.07.07 Date

#### CALENDAR DESCRIPTION

BUSINESS ORGANIZATION
Course Name

BUS 111-3 Course Number

#### PHILOSOPHY/GOALS:

To acquaint students with the world of business. Topics examined will be done by lecture, class discussion. film presentations, speakers, and case studies. Included will be the forms and organization of business, management, consumer and marketing problems, leadership, financial concerns, business and government.

#### METHOD OF ASSESSMENT (GRADING METHOD):

4 tests @20% Case studies 80 20

Note: Attendance is essential at all classes. It is not possible to specify exact dates of film presentations and speakers, since final decision re dates are dependent upon availability of same. Tentatively, however, it is planned to have approximately four films and four or five speakers during the semester. Note-taking during these presentations is, of course, encouraged.

#### TEXTBOOK(S):

The Canadian Manager, by Cliff G. Bilyea (John Wiley & Sons)

#### **REFERENCES:**

Experiencing Modern Management, by Certo/Graf

## LENGTH OF COURSE

Three 50-minute periods per week for one semester.

### SPECIFIC OBJECTIVES:

Week 1

- Distribution of course outline and review of same
- Chapter 1 Business in the Economic Environment
- Introduction to case studies and how to properly sequence them.

# SPECIFIC OBJECTIVES - Continued:

01 2021 20 000	
Week 2	- Chapter 2 - Forms of Business Ownership - Chapter 3 - Overview of Management
Week 3	- Chapter 4 - The Starting Point - Case studies
Week 4	- Test on Part I
Week 5	- Chapter 5 - Planning - Chapter 6 - Organizing - Case studies - Fluffy Towel Co. #1 and #2
Week 6	- Chapter 8 - Evaluating - Case study - Fluffy Towel Co. #4
Week 7	- Chapter 9 - Leadership - Case study - Fluffy Towel Co. #5
Week 8	- Test on Part II - Chapter 11 - Marketing - Case study - Fluffy Towel Co. #7
Week 9	- Chapter 12 - Research and Development - Chapter 13 - Production - Case studies - Fluffy Towel Co. #8 and #9
Week 10	- Chapter 14 - Financial Reporting - Chapter 15 - Financial Management
Week 11	- Chapter 16 - Investment - Chapter 18 - Labour Relations - Case studies - Fluffy Towel Co. #10 and #12
Week 12	- Chapter 20 - Small Business - Test on Part III
Week 13	- Chapter 21 - Business and Society - Case study - Fluffy Towel Co. #14
Week 14	- Chapter 22 - Business and Government - Case study - "Bill 101 and Business" - Case study - Fluffy Towel #15
Week 15	- Chapter 23 - International Business - Case study - Fluffy Towel #16
Week 16	- Test on Part IV